



Amwins Names Core Specialty's Lancer as Carrier on Two Trucking Programs

February 2, 2024

Amwins underwriting has announced a new carrier relationship with Lancer Insurance

Company on two trucking programs provided through Amwins Transportation Underwriters (ATU).

The two programs include ATU's Advantage program, which is an exclusive program distributed through a select group of retail brokers, targeting motor carriers with up to 25 units and offering forms and coverages designed specifically for the trucking industry.

Also included is ATU's exclusive environmental transportation program offering coverage for transportation clients handling hazardous materials and bulk environmental commodities.

The business will be written on StarStone National Insurance Company paper backed by Lancer's industry-leading claims handling.

The two programs had been launched in 2018 with Protective Insurance as the carrier.

Lancer is the commercial auto division of Core Specialty.

Core Specialty acquired Lancer at the end of 2021, in the firm's first M&A transaction since the former StarStone US platform was rebooted under new management with private equity backing in November 2020.

Lancer has a network of over 2,000 broker relationships and offers a broad range of insurance products and services.

"We are excited with this new exclusive relationship to provide coverage across ATU's portfolio of trucking programs," said Ryan Armijo, president at Amwins Underwriting. "Our strategic relationship supports existing business and also provides a solid platform to grow and develop new business."

ATU is an MGA and wholesale insurance brokerage that specializes in the trucking and transportation industry.