



# SMALL MARINE BUSINESS WORKERS' COMPENSATION

APPETITE GUIDE

# THE CORE SPECIALTY ADVANTAGE

Core Specialty provides Workers' Compensation coverage for a range of industries, from energy and maritime businesses to high-hazard operations with the potential for severe injury. We also cover cross-state, multijurisdictional exposures in a single policy.

We have the knowledge and expertise to help businesses with unusual exposures maximize value from even the most complex risks. We transact business throughout the U.S., either directly with clients or through partnerships with independent agents, managing general underwriters and select wholesale brokers.

## SUBMISSION GUIDELINES

### Eligible Classes

- Marine Construction
- Shipbuilding and Repair
- Stevedoring
- Terminals
- Marine Fabricators
- Pilot Services
- Towing Services / Tugs
- Oil & Gas Service Contractors
- Millwrights – Crane Maintenance
- Pleasure Craft / Yacht Builders
- Marinas

### Territory Available

- All 50 states including Washington DC

### Coverages Available

- State Act Workers' Compensation
- U.S. Longshore and Harbor Workers' Compensation, including all Federal Extensions
- Maritime Employers Liability (Incidental)
- Basis Only) - \$1,000,000 limit

### Restricted Classes (Do Not Submit)

- Asbestos or Lead Abatement
- Demolition Contractors
- Diving (if more than incidental)
- Employee Leasing/Temp Agencies/ PEOs
- Sandblasters
- Ship Breaking
- Tank Cleaning
- Catering Contractors
- No new ventures, risk must have three years of experience

### Submission Requirements

- ACORD Workers' Compensation application
- Currently valued loss runs for five prior years
- Ex Mod between .60 and 1.50

### Programs

- Guaranteed Cost

### MINIMUM PREMIUM: \$10,000 EAP

### MAXIMUM PREMIUM: \$100,000 EAP

(No required USL&H payroll. However, the risk must be marine related or the account requires USL&H endorsement, even on an 'if any' basis).

### PAPER

Core Specialty offers Workers' Compensation coverage from StarStone National Insurance Company.

## CONTACT US

For more information, please contact:

### TRIDENT MARINE MANAGERS

#### JODY HORTON

Associate Director - Marine

t: 337 315-0461

e: [jody.horton@tridentmm.com](mailto:jody.horton@tridentmm.com)

#### RICHARD LANG

AVP - Marine

t: 800 366-5810 Ext: 3094

e: [richard.lang@tridentmm.com](mailto:richard.lang@tridentmm.com)

### INTERNATIONAL SPECIAL RISK

#### DAVID B. LEMAY

SVP

t: 804 253-1320

e: [dlemay@isr-insurance.com](mailto:dlemay@isr-insurance.com)

#### ROBIN COTTRELL

AVP

t: 804 253-1317

e: [rcottrell@isr-insurance.com](mailto:rcottrell@isr-insurance.com)

### AMWINS

#### LOREN HENRY

Broker

t: 619 541-4265

e: [loren.henry@amwins.com](mailto:loren.henry@amwins.com)

#### RYAN C. RISKE

VP

t: 213 236-4537

e: [ryan.riske@amwins.com](mailto:ryan.riske@amwins.com)